



# EQUPOINT PROPERTIES LTD



## COMPANY PROFILE 2016

**EQUPOINT** PROPERTIES LTD  
*It's easy to Manage what you can Monitor*

## Introduction

Equipoint Properties Ltd (EPL) founded in 2013 by Mr., Christopher William to deal with fleets and assets management. The company aim is to provide full control of the government's and people's assets. As the sole supplier and expertise of fuel monitoring solutions by using Voltage Fuel Sensors EPL is now highly reorganized and recommended for its solutions of fuel monitoring. EPL is now serving more than 30 clients in and outside Tanzania and employ 15 peoples from different places in Tanzania.

EPL is now operating under the supervision of COSTECH, Dar TECHNOHAMA Business Incubator (DTBI), and it provides the following solutions; Fuel monitoring solution (FMS), Electric generators monitoring solution (GMS), Underground Storage tanks monitoring solution (USTMS), Fuel Cargo monitoring solution (FCMS), Tall tanks and Fuel depot monitoring solution (TDMS) and General Vehicle Remote monitoring solution (Car tracking) Moto Bike monitoring solution (MBMS), Intelligent Auto Loan Management and Debt Recovery(IALMDR), Intelligent Heavy Equipment Monitoring solution (IHEM) and Intelligent School Bus Solution (ISBS). Our main aim is to provide monitoring solutions for Mobile Assets and Stationary Asset, for private, government and corporate sectors. By implementing these solutions EPL can ensure the control of your Assets right at your palms.

## Vision

Our vision is to be the leading Fleets and Assets Management Company in Africa

## Mission Statement

Our Mission is to offer excellent service in each of our professional disciplines, in accordance with legal practices, codes of conduct and integrity, thereby developing our team and providing a leading platform from which to service the built environment of easy monitoring and control of fleets and assets in particular, of our valued Client

## Services

EPL offers a wide range of Electronic monitoring and control system of Fleets and Assets. These include:

- Fuel monitoring solution (FMS)
- Electric generators monitoring solution (GMS)
- Underground Tanks monitoring solution (UTMS)
- Fuel Cargo monitoring solution (FCMS)
- Tall tanks and Fuel depot monitoring solution (TDMS)
- General vehicles Remote monitoring system (Car tracking)
- Moto Bike monitoring system (MBMS)
- Intelligent Auto Loan Management and Debt Recovery (IALMDR)
- Intelligent Heavy Equipment Monitoring solution (IHEM)

### **Fuel monitoring system (FMS)**

EPL provides you a comprehensive fuel monitoring system that allows you to track and monitor your fleet fuel 24/7. With our Intelligent Fuel Tracking system, you can monitor and control fuel usage and consumption, and even engine hours, right at the palm of your hands via your mobile phone or personal computers, enabling you to save considerably on operational costs and avoids fuel losses.

Fuel monitoring system comes with the following advantages:

- Prevents fuel fraud
- Prevents unauthorized use of fuel
- Provides high-precision measurement of fuel level in a fuel tank
- Gives detailed information about fuel tank fueling and draining
- Gives detailed information about fuel consumption
- Collects and stores information about fuel in tank for detailed analyzing
- Provides remote fuel monitoring for mobile and stationary objects
- Gives detailed fuel usage history which is stored for 15 months

### **Electric generators monitoring solution (GMS)**

EPL provide you an intelligent electric generators (GENSETS) monitoring system, which allows you to monitor your GENSET activities 24/7. GENSET monitoring system enables to monitor and control fuel usage and consumption, GENSET working hours, and the whole GENSET activities via your mobile phone or personal computers.

GENSET monitoring system will enable you to;

- Prevents unauthorized use of fuel and fuel fraud
- Gives detailed information about GENSET fuel tank fueling and draining
- Collects and stores information about fuel in tank for detailed analyzing
- Gives detailed information of fuel usage history which is stored for 15 months
- Measures the efficiency of the GENSET
- Provides remote control of the GENSET (switch on and off)

### **Underground storage tank monitoring solution (USTMS)**

EPL provide you Underground Storage tanks monitoring solution (USTMS) which allows you to monitor and control all activities in single and multiple filling station right at you hand via

personal computers and mobile phones. It is the viable method of leak detection for underground Storage Tank system

- With automated processes we test for the loss of regulated substance, which works in three parts which are; Automatic Tank Gauging system, Data collection and Display Platform
- Automatic Tank Gauging system (ATGs) measures the product level while accounting for the temperature effects on the product.
- The Data collection system transfers the ATGs data to the server through the internet. The collected data includes; 1. Real time inventory of every tank including fuel level, water level, temperature and volume 2. Fixed time inventory data, including hourly, defined time interval 3. Alarm data, including high level alarm, low level alarm and default alarm 4. Delivery report data, including the beginning fuel level, ending fuel level and delivery fuel volume
- Display platform uses a B/S architecture, which allows the management to access the platform through the internet. The information accessed includes; Real time inventory monitor, Alarms for any changes in inventory, Delivery reports. All these information can be accessed through user friend software platform which is compatible to all mobile phones and personal computers.

### **Fuel Cargo monitoring solution (FCMS)**

EPL comes with the solution for Fuel cargo monitoring system which provides to you the ability to monitor and control your fuel cargo right in the palms of your hands via you mobile phone and/or personal computer.

By implementing this solution you will enjoy from Fuel cargo monitoring system (FCMS)

- Prevent Fuel frauds on loading and offloading of fuel
- Provide real time cargo volume which enables to full control of the
- fuel cargo
- Collect and display reports of fuel loading and offloading
- All these information can be accessed via user friendly software which can be installed in mobile phones or personal computer.

### **Tall tanks and Fuel deport monitoring solution (TDMs)**

EPL provides you Tall tanks and Fuel Deport monitoring systems which allows you to monitor and control all activities in tanks and departs right at the palm of your hands via personal computers and/or mobile phones

With our automated Tall tanks and fuel deport monitoring system your will be able to know.

- Real time inventory of every tank including fuel level, water level, temperature and volume
- Fixed time inventory data, including hourly,
- defined time interval
- Alarm data, including high level alarm, low level alarm and default alarm
- Delivery report data, including the beginning fuel level, ending fuel level and delivery fuel volume
- Collect and display reports of fuel loading and offloading

The display platform of TDMs uses a B/S architecture, which allows the management to access the platform through the internet. The information accessed includes; Real time inventory monitor, Alarms for any changes in inventory, Delivery reports. All these information can be

accessed through user friend software platform which is compatible to all mobile phones and personal computers

### **General vehicles Remote monitoring system (Car tracking)**

EPL provide a comprehensive vehicle and fuel tracking solution that allows you to track and monitor your fleet 24/7. With our Intelligent Vehicle and Fuel Tracking solution, you can monitor and control vehicle movement, fuel usage and consumption, and even engine hours, enabling you to save considerably on operational costs.

Our flexible web-based and software platform provides the following services:

- Online tracking of your vehicles 24/7, Know where your vehicles are at any time of the day.
- Our devices employ automatic roaming. This means they support different radio frequency bands. Thus, they are compatible with GSM networks worldwide. In the unlikely event that our automatic roaming device cannot connect to a network, our system stores up to 8000 records which are then transmitted once the connection is re-established. No loss of data.
- Overview of trips, parking and stop times: Obtain detailed vehicle activity records. Your data is stored on our system for up to 15 months and may be retrieved at any time during that period.
- Days the vehicle worked (moved) and how long the vehicle worked for: Obtain exact records of duration of vehicle usage for billing and management purposes.
- Monitoring via your mobile phone or personal computers: With our GSM tracking solution you will have access to the whereabouts of your vehicles every day, all day, directly on your smart or feature phone and/or personal computer
- Geo- fencing, with this special tool you can easily draw an area on the map and name the zone. For example, you can choose the option that you want to receive a notification when the vehicle is moving within the zone and when the vehicle leaves the zone. You can also send customers a message by e-mail or SMS. This is especially useful for courier services. This will allow significant cost savings, and you create good customer binding. Also you can park your vehicles in a secure parking area. If one of your vehicles is stolen and leave this zone, you can receive an SMS alert.

### **Moto Bike monitoring solution (MBMS)**

EPL provides a comprehensive Motorcycle Tracking Solution that is excellent for monitoring a range of motorcycles to improve motorcycle security, and offer you peace of mind. Our “petit” device is compact, waterproof, and durable and can withstand harsh weather conditions. The Power Saver functionality ensures that the device can be deactivated when not in use to save the amount of power consumed by the battery.

The solution allows you to:

- Track, monitor and control the movement and routes used by your Motor bicycles online on our easy to use, customer-friendly software interface
- Monitor, track and control your motor bicycles easily via email on your mobile phone
- Make sure your motor bicycles do not cross agreed boundaries (Geo-fencing)
- Receive alerts whenever any of your motor bicycles are involved in accidents (Shock Sensor Alert)
- Know when the tracking device in any of your motor bicycles has been tampered with (Tamper Alert)
- Enable over-speeding checks for your motor bicycles (Alarms)



- Know when your engine is turned on/off with location and time
- Receive monthly reports outlining the movement and compliance of your fleet for up to 3 months

### **Intelligent Auto Loan Management and Debt Recovery Solution (IALMDR)**

Hunting down a hidden car is now a thing of the past. Intelligent Auto Loan Management and Debt Recovery solution allows you to locate vehicles quickly and track them, to enable you to easily recover vehicles if customers default on loans, even without the compliance of the customer.

This solution puts you in charge of your inventory of vehicles that are still being financed. Once the finance period is over, you can offer a free oil change, so that the device can be removed and used on another vehicle. This means that you have full control and flexibility when it comes to making sure that your business is profitable.

Our flexible software platform provides the following services:

- Online tracking of your vehicles 24/7: Know where your vehicles are at any time of the day. Our devices employ an automatic roaming technology. This means they support different radio frequency bands, thus they are compatible with GSM networks worldwide. In the unlikely event that our quad band device cannot connect to a network, our system stores up to 8000 records which are then transmitted once the connection is re-established. No loss of data.
- Overview of trips, parking and stop times: Obtain detailed vehicle activity records. Your data is stored on our system for up to 15 months and may be retrieved at any time during that period.
- Days the vehicle worked (moved) and how long the vehicle worked for: Get exact records of routes usually used, to make tracing easier in the event of default of payment.
- Monitoring via your mobile phone: With our GSM tracking solution you will have access to the whereabouts of your vehicles every day, all day, directly on your smart or feature phone or personal computers.

### **Intelligent Heavy Equipment Monitoring (IHEM)**

Our Intelligent Heavy Equipment Monitoring solution allows you to track and monitor your earth moving equipment, mobile RMC plants and hydraulic impact hammers, excavators, dump trucks, bulldozers and other construction and mining equipment. Our solution enables you to collect utilization information which is critical to ensuring proper maintenance and accurate billing. With our Intelligent Heavy Equipment Monitoring solution, you can monitor and control vehicle use and movement, fuel usage and consumption, and even engine hours, enabling you to save considerably on fuel and other operating costs, including depreciation of the equipment.

Our flexible software platform provides the following services:

- Track your equipment 24/7: Know where your equipment is at any time of the day. Monitor the location and usage duration of all the equipment you hire out. Our devices employ automatic roaming technology; this means they support different radio frequency bands, thus they are compatible with GSM networks worldwide. In the unlikely event that our automatic roaming device cannot connect to a network, our system stores up to 8000 records which are then transmitted once the connection is re-established. No loss of data!

- Eliminate losses incurred as a result of false reporting and fuel frauds: Our solution allows you to obtain first-hand, detailed information on equipment use and fuel consumption (actual amount of fuel in tank, refueling and draining) right in your office. Know the number of hours each machine is running by day or week. Your data is stored on our system for up to 15 months and may be retrieved at any time during that period.
- Increase productivity - protect machines from abuse by: Equipment operators, who waste fuel by idling too much, leave motors idling while they eat lunch, operating outside their assigned area, work machines too hard or drive too fast, eager to keep busy all the time, use large, expensive machines to perform minor tasks, such as clearing away small debris.
- Making sure the heavy equipment / machinery does not cross the agreed boundaries (Geo-fencing)
- Remote monitoring of mileage of heavy equipment / machinery
- Immobilizing heavy equipment / machinery in the case of theft or unauthorized use
- Reports outlining of the movement and compliance of your heavy equipment / machinery

## Experience

EPL has a combined professional experience of 30 years among its Principals and Members. Listed below are among companies that the firm has undertaken:

<b>Project</b>	<b>Client</b>	<b>Project status</b>	<b>Value and Financial Year</b>
Installing fuel monitoring and car racking system in trucks	TEXAS HARDWARE	Completed	(80 trucks), 2013
Installing fuel tracking and heavy equipment monitoring system	SOUTHERN LINK LTD	Completed	(20 equipment) and 15 trucks 2015
Installing car tracking systems	SB 061	Completed	(40 trucks) 2013
Installing fuel tracking and heavy equipment monitoring system	RELIANCE GROUP	Completed	(30 equipment) 2014
Installing fuel tracking and heavy equipment monitoring system	VGK TRADING CO.	completed	(30 trucks, 20 equipment) 2015
Installing fuel monitoring and car racking system in trucks	MALIK CO LTD	Completed	(40 trucks) 2015
Installing fuel monitoring and car racking system in trucks	BLUE FALCON	Completed	(20 trucks) 2014
Installing fuel monitoring and car racking system in trucks	BIN SLEAM	Completed	(20 trucks) 2015
Installing fuel monitoring and car racking system in trucks	UKOD PETROLEUM	Completed	(70 trucks) 2016
Installing fuel monitoring and car racking system in trucks	NJAKE PETROL STATION	completed	(5 trucks) 2013
Car tracking system in trucks and fuel monitoring	A-Z Tanzania	In Progress	150 trucks



Car tracking system in trucks and fuel monitoring	A-Z Kenya	In Progress	100 trucks
Car tracking system in trucks and fuel monitoring	YSK TRANSPORTATION LTD	completed	15 trucks
Car tracking system in vehicles and fuel monitoring	TANZANIA POSTAL CORPORATION	In Progress	15 vehicles
Fuel monitoring system in mining machines	DANGOTE INDUSTRIES LTD	In Progress	50 machines and trucks

## Contact us

EPL can be contacted as follows:

### Postal Address

P O Box 35672  
**Dar-es-Salaam**  
Tanzania

### Physical Address

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**Dar-es-Salaam**

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Web: <http://www.equipointproperty.co.tz>

## Conclusion

EPL is a capable and dedicated in providing multi-disciplinary services for fleets and assets management with the correct and cost effective solutions in meeting and exceeding our Client's expectations.

Our experienced and focused team is well placed and equipped and contains the correct experience and qualifications to carry out their functions with diligence and skill. It is our vision that EPL may be of service to all prospective Clients in the Private, Professional and Public sector for better monitoring of the fleets and assets.

Please direct all enquiries and/or requests for additional information to EPL on the details provided above and let us provide you with excellent service, proving our motto of *"It's easy to manage what you can monitor. . . "*

## **EQUPOINT PROPERTIES (T) LTD BANKING DETAILS**

### **TSH ACCOUNT**

**Bank : STANBIC BANK**

**Branch : CENTER BRANCH**

**Account Number : 0140026827101**

**Account Name : EQUPOIN PROPERTIES LTD**

**Account Type : Cheque/Current Account**

### **USD ACCOUNT**

**Bank : STANBIC BANK**

**Branch : CENTER BRANCH**

**Account Number : 0240026827101**

**Account Name : EQUPOIN PROPERTIES LTD**

**Account Type : Cheque/Current Account**